

Ch 16 Taking the Plunge

Jenny and Claire

▶ p.132

- 👉 Before you do this exercise, read Chapter 16 again.
- 👉 While there may be patterns that you will begin to recognise as you start talking to people about your support, there are also differences in each situation. Begin thinking about what in your relationship would make it likely that that person would support you and what might be a difficulty.
- 👉 Just from listening in to Jenny and Claire's conversation, you should be able to spot a few issues that Claire may need to keep in mind, especially as they relate to what we know about Jenny's values, personality and knowledge of mission support. I've given you a couple to start off with, along with an answer to one of them. See if you can find another two or three.

ISSUE: Jenny is scatty and forgets details

IMPLICATION: Claire will need to keep the initiative to help Jenny complete whatever support commitment she might make.

ISSUE: Jenny asked twice about the financial security of Claire's decision. Jenny has also taken out a 95% mortgage to get her foot on the property ladder.

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